


PMEL Industry Day
17 April 2002

Company	Point of Contact
Stabro Laboratories	George Rine
Bionetics	John Smartt
Rohmann Services, Inc.	Ron Boone
Rohmann Services, Inc.	Lee Ginn
Science and Management	Donald Robertson
Aerospace Engineering	Stan Florence
Aerospace Engineering	Lydia Retzko
Industrial Instruments	Tom Bartunek
Stabro Laboratories	Paul Reber
LSI/Stabro	Brent Parish
OO_ALC/LHYS	Capt. Gallup
OO-ALC/LGKF	James Durrant
OO-ALC/PK	Lt.Col. Parker
OO-ALC/PKOE	Barbara Grumbein
OO-ALC/LEMM	Dana Dovenbarger
OO-ALC/LEL	MSgt. Wetzel
OO-ALC/LELJ	David Boelter
OO-ALC/LELQ	Joe Eckman
OO-ALC/LELQ	Warner Edgel
OO-ALC/ACE	Teri Blake




Ogden Air Logistics Center
Innovation and Excellence

PMEL

Industry Day

17 April 2002

Acquisition Team Lead: Capt Heather Gallup
Contracting Officer: James Durrant



Agenda

Ogden Air Logistics Center
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8:00-8:30	Sign In & Welcome
8:30-9:45	PMEL Briefing
9:45-10:00	Transport to PMEL Lab
10:00-11:15	PMEL Lab Tour
11:15-11:30	Transport to Building 1289
11:30-12:30	Lunch
12:30-4:00	One-on-One Discussions (Maximum of 30 minutes each)



Welcome

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- Acquisition Team Lead appointed Feb 02
 - Capt Heather Gallup
- Joint Team Approach
 - Industry and Government – “Partnering for success”
 - We want Industry feedback
- PMEL Team Goals
 - Early Industry Involvement
 - Well Defined, Performance Based Requirements
 - AFMETCAL Certification, Quality, Throughput, and Training
 - Incentive Based Contract
 - Long Term Solution
 - Formal Source Selection for Type IIA PMEL services
 - Clearly Defined Evaluation Criteria
 - Ensure Fair Process



Changes to the SOW

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- Revised SOW posted to the Website on 11 April 2002
 - Performance Based requirements
 - Partnering Philosophy
- SOW Goals
 - Provide long term Type IIA PMEL services
 - AFMETCAL Certification
 - Integrated Quality System
 - Throughput Time
 - Training
 - Manpower



Industry Inputs

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- Please direct all questions and comments to James Durrant, via email at: james.durrant@hill.af.mil
- All questions and comments must be provided by **COB 26 Apr 02.**
- Previous questions have been overcome by events
 - If previous questions have not been addressed, please re-submit


All questions and Answers will be posted to the PMEL Website



PMEL Website

Ogden Air Logistics Center
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- For updates and information go to:
<http://contracting.hill.af.mil/html/PmelNew/new-pmelhp.htm>
 - Links to both draft and final documents
 - Final Documents will be placed in both Fedbizops and on the website




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Acquisition
Strategy
Panel

Precision
Measurement
Equipment
Laboratory
(PMEL)

Acquisition Team Lead: Capt Heather Gallup
Contracting Officer: James Durrant

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Purpose

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- Purpose of Briefing:
 - To present the proposed long term PMEL acquisition strategy
 - To obtain approval with the proposed acquisition strategy

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Acronyms

Ogden Air Logistics Center
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- AFMETCAL - Air Force Metrology and Calibration
- ACE - Acquisition Center of Excellence
- CRNF – Cost Reimbursable No Fee
- FFP – Firm Fixed Price
- ID/IQ - Indefinite Delivery/Indefinite Quantity
- PMEL - Precision Measurement Equipment Laboratory

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Acquisition Strategy Highlights

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- Market Research
- Early Industry Involvement
- Partnering Strategy
- Risk Assessment & Mitigation
- Acquisition Best Practices
- Milestone Schedule

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Market Research

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- Sources Sought Synopsis
 - Dec 01
 - Mar 02
- Performed Internet Research
 - Precision Measurement Equipment Laboratory
 - Calibration
- Web Based Acquisition
 - Utilization of PMEL Website to provide easy access to changes as they are made
- Benchmarking
 - Redstone Arsenal
 - OC-ALC

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Early Industry Involvement

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- Industry Day
 - Dec 01
 - Apr 02
- Lessons Learned
 - ACE
 - OO-ALC
 - OC-ALC
 - WR-ALC
 - PACAF
 - ACC
 - Redstone Arsenal
- Early AFMETCAL Buy-in

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Partnering Strategy

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- Creation of a government-contractor relationship that promotes achievement of mutually beneficial goals.
- A new cooperative attitude designed to ensure the success of Type IIA PMEL by maintaining trained personnel to perform quality PMEL work in a timely manner.
- Partnering is not a contractual agreement, nor does it create any legally enforceable rights or duties.

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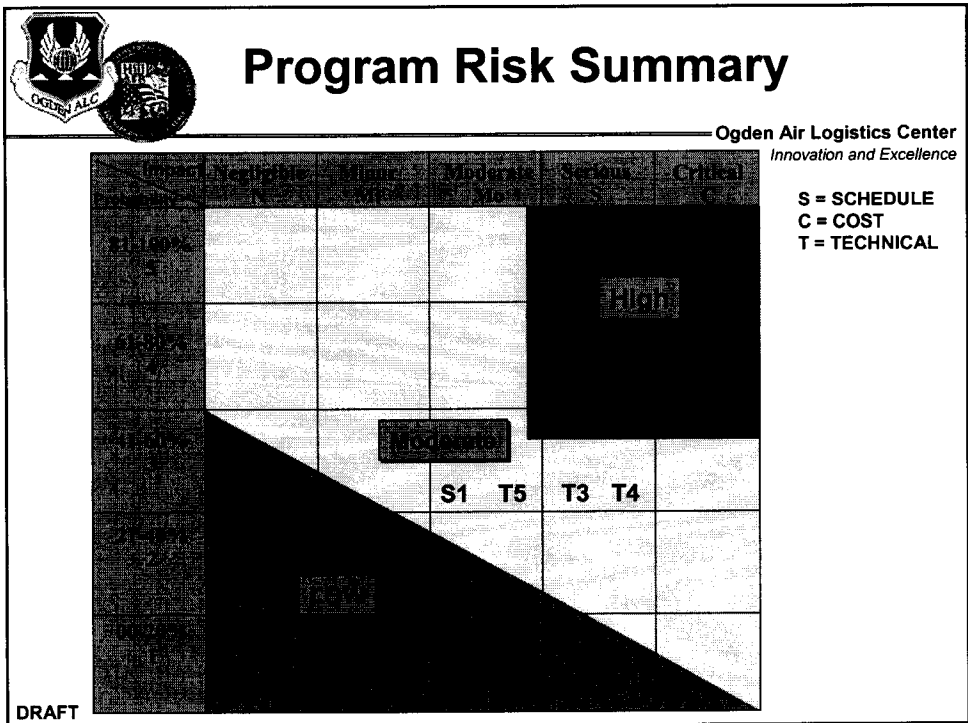



Risk Management

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- Comprehensive Approach
 - Received training and support from ACE
 - Initial Government only risk assessment
 - Joint risk assessment during Industry Day
- Overall Risk Assessment: Moderate
 - Cost: Low
 - Schedule: Moderate
 - Technical: Moderate

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Cost Risk (C1)

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LOW

RISK	PROBABILITY OF OCCURRENCE	IMPACT	MITIGATION
Cost Overrun	1	Minor	<p>FFP per unit complete</p> <p>ID/IQ (Fully funded task orders)</p> <p>Formal Monthly Program Management Reviews</p>

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Schedule Risk (S1)

MODERATE

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RISK	PROBABILITY OF OCCURRENCE	IMPACT	MITIGATION
Contract Award in Nov 02	3	Moderate	Master Program Schedule Early Industry involvement Early AFMETCAL Buy-in Multi-Disciplined IPT Approach Interim contract

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Technical Risk (T1)

HIGH

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RISK	PROBABILITY OF OCCURRENCE	IMPACT	MITIGATION
AFMETCAL Certification	3	Critical	Mission Capability Subfactor Past Performance Evaluation Service Delivery Summary Element Integrated Management Plan Partnering Early Industry Involvement Early AFMETCAL Buy-in Contractor responsible for re-certification costs

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Technical Risk (T2)


HIGH

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RISK	PROBABILITY OF OCCURRENCE	IMPACT	MITIGATION
Contractor's Manpower - Training - Retention	3	Serious	Mission Capability Subfactor Past Performance Evaluation Service Delivery Summary Element Integrated Management Plan Formal Monthly Program Management Reviews Partnering

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Technical Risk (T3)

MODERATE

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RISK	PROBABILITY OF OCCURRENCE	IMPACT	MITIGATION
Contractor's Quality Control	3	Serious	Mission Capability Subfactor Past Performance Evaluation Incentive Based Pricing Integrated Quality System Service Delivery Summary Element Integrated Management Plan Formal Monthly Program Management Reviews Partnering

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Technical Risk (T4) **MODERATE**

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RISK	PROBABILITY OF OCCURRENCE	IMPACT	MITIGATION
Contractor's Workload Management - Throughput Time - Backlog	3	Serious	Mission Capability Subfactor Past Performance Evaluation Incentive Based Pricing Service Delivery Summary Element Integrated Management Plan Formal Monthly Program Management Reviews Partnering

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Technical Risk (T5) **MODERATE**

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RISK	PROBABILITY OF OCCURRENCE	IMPACT	MITIGATION
"Other" Inspections - MSEP - Safety - Environmental	3	Moderate	Mission Capability Subfactor Past Performance Evaluation Incentive Based Pricing Service Delivery Summary Element Integrated Management Plan Formal Monthly Program Management Reviews Partnering

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Acquisition Best Practices

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- Early Industry involvement
- Lessons Learned
- Benchmarking
- Multi-Disciplined IPT
- Acquisition Center of Excellence
- Performance-based requirements
- Long term contract
- Incentive payments
- Reduce administration lead-times
- Reduce CDRLs
- Partnering for success

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Milestone Schedule

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• Market Research	Nov 01-Apr 02
• 1 st Industry Day	Dec 01
• 1 st Sources Sought Synopsis	Dec 01
• 2 nd Sources Sought Synopsis	Mar 02
• Internal Government Risk Assessment	Apr 02
• Published Draft Documents	Apr 02
• 2 nd Industry Day	Apr 02
• Joint Risk Assessment with Industry	Apr 02
• Business Strategy Approval	May 02
• Release Final RFP	May 02
• Receive Proposals	Jul 02 * Jun 02
• Conduct Source Selection Evaluation	Jul-Oct * Jun-Jul 02
• SSA Decision	Oct 02 * Aug 02
• Contract Award	Nov 02 * Aug 02

** Based on 30-day proposal preparation time & awarding without discussions*

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Contract Strategy Highlights

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- Competitive Considerations
- Contract Type
- Pricing Arrangements
- CLIN Structure
- Special Contract Provisions
- Incentives

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Competitive Considerations

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- Competitive Source Selection
 - Median Source Selection Procedures
- Total Small Business Set-aside

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Contract Type

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- Indefinite Delivery/Indefinite Quantity (ID/IQ)
 - Firm Fixed Price (FFP)
 - Cost Reimbursable No Fee (CRNF)
- One Year Basic
 - Nine 1-Year Option Periods
- Two Year Basic
 - Eight 1-Year Option Periods

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Pricing Arrangements

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- Firm Fixed Price
 - Stabilized Requirement
 - Adequate Historical Data Available
 - IAW Wage Determination
- Cost Reimbursement No Fee
 - Material
 - Training
 - Travel

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CLIN Structure

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- Repair and Calibration (Pay per unit completed)
 - Standard (FFP)
 - Incentive (FFP)
 - Priority/Emergency (FFP)
- Material (Cost Reimbursable No Fee/Profit)
- Training (Cost Reimbursable No Fee/Profit)
- Travel (Cost Reimbursable No Fee/Profit)
- Over and Above

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Special Contract Provisions

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- Pricing for Additional Option Periods
- AFMETCAL Failure
 - Contractor pays for re-certification costs
- Government Sponsored Training
- Quality, Backlog Incentive Pricing
 - Incentive schedule based on quality and backlog requirements

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Incentives

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- Incentives Considered
 - Award Fee
 - Award Term
- Incentive Selected
 - Firm Fixed Price
 - Additional per unit incentive
 - Quality
 - Backlog

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Summary

Ogden Air Logistics Center
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- Provide long term Type IIA PMEL services
- ID/IQ Contract
- Total Small Business Set-Aside
- Overall Risk Assessment: Moderate
- Median Source Selection
- Early Industry Involvement
- Partnering for Success

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PMEL Tour

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All questions must come through
James Durrant.

Please do not speak to the
employees working in the facility.

Transportation will be provided.